



Why Alliance Business Services

As a **Platinum Elite Solution Provider**, Alliance Business Services provides its agents with access to the AT&T network along with dedicated in-house support and quick response times for an easier, more personal way to do business.

Alliance was awarded AT&T Partner Exchange's highest tier, Platinum Elite, due to its revenue achievement, consistent performance, and **ability to demonstrate strength in the channel**.

With its platinum awarded title and nearly 25 years of industry experience, agents and customers alike can depend on Alliance Business Services for **superior service and support**.

Channel Sales Battle Card

As an AT&T Platinum Elite Solution Provider, Alliance Business Services provides customers access to network, hosting, and security products powered by AT&T including legacy and new strategic services for small/medium business and enterprise customers.



Individual Approach

We understand that each customer's infrastructure and needs are different. Through the help of our highly skilled and experienced team of engineers, Alliance Business Services delivers a fully-qualified and customized solution to fit each customer's individual requirements.



Simple Order Process

We know that sometimes ordering voice and data services can be arduous, complicated and time consuming. Our experts work hard to create a flawless order-to-activate process to ensure services are installed on time, correctly, and in compliance with policy and contracts.



Fast, Easy Quoting

We know the importance of getting back to your customer in a timely manner. Time is money after all. Not only do we commit to fast and easy quoting, but the very best solutions at the very best rates.



Dedicated Support

We know how important staying connected is, so at Alliance, we work hard to make sure that your business is up and running 24 hours, 7 days a week. Alliance Business Services provides both its agents and customers with dedicated in-house 24/7 support, billing, engineering, and provisioning.

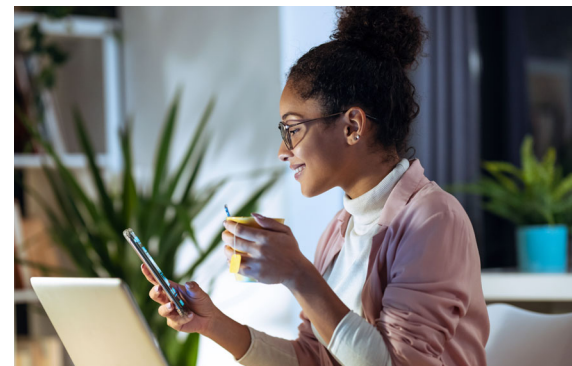


Expedited Billing Resolution

Part of that commitment is ensuring that any dispute a customer may have is resolved in a fair, effective, and efficient manner. Unlike many other providers, we resolve billing issues in the first billing cycle.

Products and Services

- Dedicated Point-to-Point Ethernet
- Network-Based IP VPN Remote Access
- Switched Ethernet Service
- Virtual Private Network (MPLS)
- Managed Internet Service
- Network-Based Firewall
- IP Flexible Reach
- Internet Access
- EPLS-WAN
- IP Toll -Free
- Wireless WAN



What Partners Say

“ We’ve been a partner of Alliance Business Services for several years via the Channel Director. I’ve been partners with Alliance for over twenty years. I like the ease of doing business. They are focused on customer service, and improving customer experience is key in keeping loyal clients. They also offer one of the most competitive rates on higher bandwidths, especially 10G point-to-point circuits in the industry. ”

Daryl L. Lev; CBC, Inc.

“ Alliance Business Services has been a trusted partner for our business for the past 3 ½ years. They navigate the provisioning and billing aspect of carriers that usually takes up so much of our time. We’re very happy with the account team because they’re committed to customer service and focused to help us grow business. ”

Dave Seigel; Kanoma Telecom



Target Customer

Small-to-medium sized business and enterprise customers who desire the reliability and consistency of the AT&T Global Network.

Sweet Spots

AT&T Ethernet Private Line Service - Wide Area Network (EPLS-WAN)	EPLS-WAN provides a private, high-speed, fiber-optic connection delivering flexible connectivity and redundancy options, in addition to Service Level Agreements and 24 x 7 “edge-to-edge” monitoring.
AT&T Virtual Private Network (AVPN)	AVPN provides customers with highly secure, flexible, any-to-any connectivity. Connect virtually anytime, anywhere on nearly any device. Easily add new locations, applications, and features. <ul style="list-style-type: none">• Special pricing available• Integrate multiple disparate voice, video and data networks to a single MPLS IP network• Prioritize different traffic types• Re-route around failures in milliseconds• Industry leading Service Level Agreements
AT&T Internet Access (AIA)	AIA uses the AT&T IP-based network to provide the reliability, scalability and performance to support your growing business at a fraction of the cost of T1-based access. Internet access through AT&T IP and AT&T provided CPE connectivity. Speeds up to 45 Mbps. Static and dynamic IP options are available. Security for the highest levels of authentication and data encryption.
AT&T Dedicated Internet (ADI)	ADI combines dedicated connection with symmetrical bandwidth to provide reliable, high performance connectivity. <ul style="list-style-type: none">• Speeds: 1.5 Mbps – 100 Gbps• Access Types: Ethernet and Private Line• Voice: IP Flexible Reach• Backed by industry-leading Service Level Agreements: service availability of 100%, data delivery of 99.95%, and roundtrip latency of 37ms (U.S.)• Standard Features Include: Network Monitoring and Maintenance, Primary and Secondary IP Addresses• Options: AT&T Provided and Managed Router, SDN enabled capability to reduce provisioning time, VoIP, Class of Service, Security Solutions, Managed Redundancy, and Cloud Services